A Truly Magical Experience With Discovery International

Posted on

An elegant red sunbrella set

A clear driveway greets customers who eagerly step in from the parking lot; a few feet away stands a charming office, tucked into a cooling nest of shade.

The displays by the front entrance delight the eye with a host of vibrant colours. The disarming simplicity of the layout presents a graceful image of a laidback drawing room, likened to those perceived in the works of an urban artist, where preparations are being made for Sunday brunch.

Upon entering the shop, the customer is eased into this old world tranquillity. To the eye that surveys the scene with obvious approval, the outlet boasts of the wonderful range of services it provides.

Discovery International, the brainchild of Buddhika Gamage, is a 16 year old establishment which has slowly gained the confidence of the Sri Lankan market. As he reminisces about the modest beginnings of the company, a nostalgic expression crosses his face. “We started with manufacturing awnings and canopies and we

didn’t have any experience, we didn’t have a workshop, we didn’t have an office; we started on the dining table with 20,000 rupees in our hand,” he declares with unpretentious humility, a quality which is echoed in the simplicity of the shop.

This seems incredible when one charts the company’s growth; and yet is but an honest revelation that inspires admiration. Flipping through the company’s impressive portfolio which boasts of services that range from providing quality indoor and outdoor furnishing materials to awning and tent facilities, just seems to emphasise even more that there’s really no substitute for hard work.

Discovery International only deals in the best raw materials; Sunbrella (USA), Brella (Australia) and Roche (France)

Catering to the discerning customer with a host of colours and styles to seduce the most sophisticated of tastes, the exclusive fabric patterns are handpicked by the staff of Discovery International. The vibrant colour schemes arranged in divine harmony is pleasing to the eye while the textures of the fabrics are sure to delight the most aesthetically inclined consumers. A further deliberation upon the nature of the fabric reveals that Discovery International only deals in the best raw materials; Sunbrella (USA), Brella (Australia) and Roche (France). The manufactured materials bear witness to the quality of vision, mission and application at Discovery International.

Their clientele comprises of a host of foreign and local patrons; people, from all walks of life who buzz with enthusiasm and share a common aspiration to protect and beautify their ventures. “Sri Lanka is a very quality conscious market. We must use quality products and this is what we do. Our request to the consumer is to go for quality stuff, and that will basically serve them for a very long time, and at the end of the day, they are happy and we are also happy,” articulates Gamage. Their vision to use eco friendly fabrics and raw materials also bespeaks of deep care and concern to protect all that is natural and beautiful in the world.

Be it a corporate or non corporate function, the company has the well deserved reputation of adding fairytale ambience with a graceful blend of colours, tents and outdoor furnishings. With a host of glimmering tents, elegant canopies, tasteful custom made furniture and sturdy fastenings, the outdoor experience becomes truly magical in the hands of Discovery International.

Discovery International, 8 Auraliya Gardens, Vipulasena Mawatha, Colombo 10

Tel: (+94 11) 267 6727
discoveryawnings.com
discoverytents.com

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