

## Light N Shade & World Of Outdoor opens new branch in Talpe



Faris Fausz, Director of International Business - Light & Shade

**Located along the idyllic sea breeze and crystalline waves of Talpe, the new LNS branch can transport you from the regular hustle and bustle into a tantalisingly relaxing outdoor holiday mode within a few seconds...**

Walking into this peculiar new branch of outdoor furniture, it's easy to forget our busy schedules and sit back and relax.

Providing a range of outdoor products and furniture, this new venture of LNS marks the first time that they have ventured outside of Colombo. Collaborating with World of Outdoors, an all inclusive outdoor solutions and a partner company of LNS, the new store will cater to the market down south through services such as Light & Shade Sunshields and Light & Shade Window Ware to name a few.

Faris Fausz, Director of International Business - Light & Shade said, "At this Talpe showroom we display all our furniture outdoors regardless of sun and rain. This is done, so that people can see the products in their actual usage." This setup at the store further

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guarantees the fabrics' quality. All fabrics are imported from France and Fausz attested that they are known as "the best outdoor fabric in the world" and LNS is able to present "a combination of the best fabric with the best furniture." LNS also design their own furniture using combinations of timber and diverse fabrics.

With the new branch, LNS is closer to their customers from Galle and are able to provide services which will logistically benefit them.

"The showroom building is an antique house and is over 100 years old. It was a personal transformation to turn this place around," said Fausz. Since the primary products are outdoor furniture, LNS is also looking into expanding their product range by focusing on products utilised in gardens and landscapes, to blend in with the spectrum of furniture offered.

In addition, Light & Shade recently ventured into synthetic rattan furniture where diverse furniture are modelled combining synthetic rattan with solid wood. They are also the sole agent for Nadi, which is a high-end brand of outdoor furniture from Italy, imported to furnish hotels in Sri Lanka and Maldives.

"Outdoor lifestyle is yet to be celebrated in Sri Lanka," reflected Fausz. However, with the variety of creative new choices offered, LNS aims to ensure that the outdoor life in Sri Lanka is enjoyed throughout the year.

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